

All Medical Personnel Successfully Responds to Client's Critical COVID-19 Challenges

Our expertise helped a client quickly staff-up in response to a huge number of COVID-19 overflow cases, ultimately saving countless lives.

In the early days of the 2020 pandemic, New York City had an unprecedented wave of COVID-19 cases. The city experienced a high volume of patients causing hospitals to reach their maximum capacity within a matter of weeks. Due to the massive influx of new COVID patients, our client was tasked with moving existing (non-COVID) patients with low acuity mental health issues out of several hospitals. Hundreds of mental health patients needed to be moved across the city to another facility as quickly as possible in order to open beds for additional COVID admissions.

Our client had an urgent demand for nurses and health aides and pursued a staffing partner that could provide a **high volume of providers within days of contract execution.**

WorkforceNow™ Eases Overflow Pains

All Medical Personnel's WorkforceNow™ solution met the client's deadlines with the right number of providers. Since All Medical Personnel operates using a centralized staffing model (CSM) versus a de-centralized one, our national recruiting team was immediately mobilized as the hub of communication and service delivery for the client that was a thousand miles away.

In a CSM, the client's recruiting needs are managed by a dedicated team, dramatically streamlining the staffing process. In comparison, a de-centralized traditional branch model has multiple service teams and contacts across the country which creates inconsistencies in communication and service delivery.

“All Medical Personnel was able to come through on what they said they could deliver...the great communication All Medical provided was a big factor.” - Client

Since the client's account was managed centrally, changes and critical updates to their hiring requirements were efficiently disseminated across All Medical Personnel's staffing operations hub. This included recruiting for sourcing and placement, account management for day-to-day affairs, compliance for pre-employment checks, and finance for state contracting requirements.

Client Overflow Issues Averted

Due to the success of the WorkforceNow™ solution, our client obtained the necessary headcount in their psychiatric centers allowing hospitals to meet the high demands of new COVID patients. All Medical Personnel quickly met staffing needs across multiple disciplines. In fact, within 9 days, our team recruited and staffed 5 wards with a total of 120 healthcare providers including Registered Nurses, Patient Care Aides, Social Workers and Recreational Therapists.

All Medical Personnel worked diligently in executing an agreement that was responsive to our client's requirements. The recruiting team's ability to place an extraordinary amount of hard-to-fill positions in a small geographic area - and within an extremely tight time frame - was a pleasant surprise to the client based on their experience working with other staffing vendors. The expediency, organization and management of the WorkforceNow™ staffing solution allowed our client to keep healthy patients away from COVID hospitals which saved countless lives. To learn more about our Workforce Solutions, go to allmedical.com or call 1-800-706-2378.